

REGULAR MEETING OF THE BOARD OF DIRECTORS

WELLS RURAL ELECTRIC COMPANY

19 November 1965

A regular meeting of the Board of Directors of Wells Rural Electric Company was held at the El Rancho Hotel on 19 November 1965 at 10:10 A.M.

The meeting was called to order by Bob Wright, President, who presided and Clarence C. Swett, Secretary, acted as secretary of the meeting with Sherill Calton taking the minutes.

Upon calling the roll the secretary reported the following directors present: Bob Wright, Art Grock, Eyer Boies, C. C. Read, Blaine Sharp, Tom Achurra, Matt Smith, Vernon Dalton, C. C. Swett, Oliver Sharp, and Jim Ballard.

Also present were Manager, George Blackett; District Manager, Fred Toombs; and Clyde E. Aultz from the National Rural Electric Cooperative Association.

President Wright called on Mr. Aultz to continue the presentation of the Management Audit.

Mr. Aultz presented a revised statement for Exhibit F. Section 3.

MOTION made by Vernon Dalton that the revised statement be accepted and made a part of Exhibit F. Seconded by Tom Achurra. Pass unanimously.

Mr. Aultz suggested that the membership be kept better informed.

Discussion on Section G of the report.

MOTION made by Chuck Read that Section G be adopted. Seconded by Jim Ballard. Motion passed.

Mr. Aultz presented the section on development of approved services and Exhibit L.

MOTION made by Matt Smith that this section be adopted. Seconded by Chuck Read. Motion passed.

Mr. Aultz then presented the section on financing and earning. After considerable discussion:

MOTION made by Oliver Sharp that the Manager work up a policy on use of general funds, and loan funds and reserves to be established. Seconded by Chuck Read. Motion passed.

The next presentation by Mr. Aultz were Exhibits P, Q, and R.

MOTION made by Chuck read that these be adopted. Seconded by Matt Smith. Motion passed.

Mr. Aultz next referred to development of an annual work plan and annual budget. Also, use of key indicators, Exhibit S.

MOTION made by Chuck Read that this be adopted. Seconded by Vernon Dalton. Motion passed.

Mr. Aultz then started his presentation of wage, salary, and organization plan.

MOTION by Clarence Swett that previous organization policy and chart be rescinded and new one be adopted. Seconded by Tom Achurra. Motion passed.

Recessed for lunch.

Meeting called back to order 1:45 P.M.

Mr. Aultz presented the policy on wages and salaries. A great deal of discussion was had on this.

MOTION made by Chuck Read that wage, salary plan be adopted. Seconded by Jim Ballard. Motion passed.

Fred Toombs was called on to report on accomplishments in the Wendover Area the past year. He reported on the increased membership and power consumption there. Eight new water heaters installed, line changes made for highway construction and improvement in the warehouse; that a number of yard lights were installed, the apartments are in good shape and kept rented.

Fred Toombs also reported on a trip to Malta, Idaho that he took with Earl Toombs and Gene Supp. It was about Safety and Supervision and how to handle personnel. He considered it well worth while.

The meeting was recessed for executive session on manager appraisal.

The meeting reconvened in the Company office at 6:45 P.M.

The Manager read a letter from Motorola regarding the damaged radio equipment received and stated he was still working on this.

The Manager reported that it appeared improvement could be expected in the sales and service by local appliance dealers.

This was discussed to some length.

MOTION made by Vernon Dalton to wait until 1 April 1966 to see results. If not satisfactory WREC to initiate a program of sales and services. Seconded by Eyer Boies. Motion passed.

A discussion was had on the building program. Manager to report on alternate locations at next meeting.

Christmas lighting program discussed. It was decided to put a half page ad in the Wells Progress to urge decorating business houses.

It was also decided to continue the \$100.00 prize money to encourage decoration and lighting of residences.

A discussion was held on the proposed rate study and long range engineering plan. Immediate action was recommended and the Manager notified to hurry it up.

A proposal on the installation of yard lights requiring an extension of over two hundred feet was presented by the Manager. This gave two options: (1) one payment in lump sum or (2) by monthly payments.

MOTION made by Vernon Dalton that proposal be adopted. Seconded by Matt Smith. Motion passed.

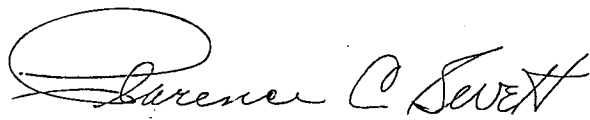
The Manager presented a sample of the form to be used for self meter reading in the rural areas.

MOTION made by Matt Smith that it be approved with the deletion of the penalty for not receiving readings. Seconded by Eyer Boies. Motion passed.

An invitation from the Snake River Power Association was received inviting WREC to join the organization. Further investigation was recommended and the Manager was to attend the annual meeting.

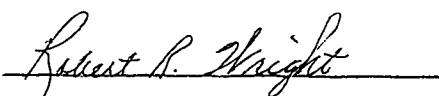
\\ Eight memberships from Wells and three from Wendover were presented.
MOTION made by Eyer Boies that they be approved. Seconded by Matt Smith. Motion passed.

Meeting adjourned at 8:35 P.M.



Clarence Swett, Secretary

APPROVED:


Robert R. Wright, President

WELLS RURAL ELECTRIC COMPANY

WELLS, NEVADA 89835

MEMBERSHIPS TO BE APPROVED 19 NOVEMBER 1965

WELLS

H. J. Cahoon or E. L. Cahoon
Jerry Foremaster or Estelle Foremaster
Keith S. Gregory III or Patricia Gregory
Leonard Kowalski
Lane Miller
Dick Moore (R.R.)
William Novak or Betty Novak
Jesse A. Vasquez

WENDOVER

T. M. Johnson
Ivan C. Orr
Lillian War

Total Membr. in above = 1016

Wells active 451
Wend. = 200 } = 651

Wells Inactive 244
Wend. = 121 } = 365

Note: 2 Memberships (Duplicate)
were refunded in Nov.