

**HTML contains invalid UTF-8 character(s)****MINUTES OF THE REGULAR BOARD MEETING OF THE BOARD OF DIRECTORS OF  
WELLS RURAL ELECTRIC COMPANY****November 16, 2001**

The regular meeting of the Board of Directors of Wells Rural Electric Company was held in Wells, Nevada in the Boardroom of the Wells office and called to order Friday, November 16, 2001 at 9:00 am. The meeting was presided over by President D. Vernon Dalton.

Directors present were: Gerald Anderson, D. Vernon Dalton, Scott Egbert, Orlin Kidner, Lois Nannini, Paul Neff, Jerry Parkin, S. J. Smith, Howard Wright and Mary A. Wright. Robert Harris was absent.

Staff members present were Clay R. Fitch, Chief Executive Officer. Also present was Don Angell, Consultant, and Amanda Moffitt, Executive Secretary.

**ACTION ITEMS:****APPROVAL OF MINUTES:**

The minutes of the regular meeting of October 19, 2001 were approved as written.

**ADDITIONS TO AGENDA:**

There were no objections to add the following:

- Strategic Plan
- Request from the City of Carlin

**SAFETY FIRST VERSE:**

An easy way to remember fires is: Class A fires create ASH. Class B fires BOIL. Class C fires involve CURRENT. Class D fires are DO NOT TOUCH.

**ACTION ITEM REPORT:**

Electrician Business Plan Summary **[[#150]]** Hank James, Coordinator of Diversified Services gave a presentation on a Business Planning Model, Financial Projections vs. Actual and Electrician Services Job Statistics. Following a discussion, IT WAS ON MOTION BY PAUL NEFF, SECONDED BY SCOTT EGBERT AND PASSED UNANIMOUSLY TO APPROVE THE DIVERSIFIED SERVICES REPORT AS PRESENTED.

Grass Roots Program **[[#150]]** Tommi Reynolds, Manager Integrated Resources made a presentation on Grass Roots, which covered steps on organizing and utilizing a grass roots program. The board reviewed other co-ops grass roots programs and determined to target the 400-500 members who have responded to board elections, annual meetings and the Articles of Incorporation amendment voting.

Strategic Planning **[[#150]]** A copy of the "Strategic Plan and Guidelines for CEO Appraisal" was handed out to the board. It was the consensus of the board to review the material and include it as an agenda item for the December board meeting.

Request from the City of Carlin **[[#150]]** Clay read a letter from the City of Carlin requesting that Wells REC donate the costs incurred in the relocation of six light poles around the Carlin schools, and additional poles at 12<sup>th</sup> Street and Bush Avenue. The board discussed the current policy regarding the relocation of streetlights and accepted the letter as information. No action was taken at this time.

SAFETY MINUTES: IT WAS ON MOTION BY PAUL NEFF, SECONDED BY SCOTT EGBERT AND PASSED UNANIMOUSLY TO APPROVE THE SAFETY MINUTES AS PRESENTED.

NEW MEMBERSHIPS: IT WAS ON MOTION BY GERALD ANDERSON, SECONDED BY JERRY PARKIN AND PASSED UNANIMOUSLY TO APPROVE 29 NEW MEMBERSHIPS AS REVIEWED: WELLS **[[#150]]** 9; CARLIN **[[#150]]** 4; WENDOVER, NV **[[#150]]** 10 AND WENDOVER, UT **[[#150]]** 6.

INFORMATIONAL ITEMS:

### DEPARTMENT OR OTHER REPORTS

The following reports were included as information in the agenda:

- Strategic Plan
- Outage
- Finance and Administration
- Member Services
- Office Services
- Marketing and Diversified Services

POWER SUPPLY - Don Angell reported on the following topics: BPA Issues, Newmont, Nevada, Federal and California Issues.

### BOARD REPORTS

No reports were made.

### CEO**[[#146]]**S REPORT:

The following reports were included in the agenda:

Key Accounts

Articles of Incorporation **[[#150]]** Clay handed out a current vote count of the Articles of Incorporation. The board discussed the need to begin going door-to-door to collect votes and were encouraged to take ballots with them.

### EXECUTIVE SESSION:

An executive session was not held.

### OTHER BUSINESS

Clay discussed the Shared Services Program with the board and is looking at holding a meeting in January with statewide operations people.

There was no further business discussed.

As there was no further information to discuss, the meeting was adjourned at 12:45 pm.

D. Vernon Dalton, President

Lois Nannini, Secretary/Treasurer

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